# Resumes 101

A resume is your personal marketing tool! Use this guide, as well as reaching out to your coach, to assist you in crafting your resume.

# What is a resume?

A one to two page summary highlighting your education, work experiences (both paid and unpaid) and other qualifications that make you qualified for the job you're applying for.

- The goal of a resume is to get you an interview!
- For students, a resume helps showcase who you are outside of school.
- A resume can also be really helpful if you don't have a competitive GPA.
- Showcasing your non-academic involvement and experiences gives recruiters a more holistic view of your strengths and skills.

# **Typical Resume Components**

- One page using "basic" fonts Arial, Calibri, Courier, or Times New Roman (resumes for graduate students may be 2 pages)
- Font size should be between 10 and 12 point font (excluding your name which should be between 14 and 16 point font)
- Margin size should be between .5" and .9" (all edges)
- Save and upload your completed resume as a PDF before sending it electronically
- Print on resume paper, if you so desire.

For creative career fields, such as Marketing, Advertising, Public Relations, Art, Graphic Design, etc., it is encouraged to craft a resume that is reflective of your creative skillset. Canva.com is a good place to look for these types of resume templates.



# Dos and Don'ts:

Do:

- Use resume templates and edit them to your needs
- The resume should highlight key information and be easy to scan.
- Be concise! Be succinct, non-repetitive, and organized!
- Type and save your resume so you can make changes as appropriate.
- Make sure you use active verbs to describe your experiences.
  - (See the attached Action Verb List).
- Have someone proofread your resume to catch typos and evaluate the content!

Don't:

- Use incomplete sentences or phrases
- Use "I" in your sentences
- Leave have any misspellings or grammatical errors.

# Crafting your Bullet Points:

- Start with an action verb (see the attached Action Verb List)
- Before writing your bullet points, ask yourself these questions!
  - What did you do?
  - How did you do it?
  - Why did you do it?
  - What marketable skills did you take from your role?
  - What did you learn?
  - What did you gain from this experience?
  - What did you accomplish?
- Focus on the results what did you contribute to your organization/employer?
- Quantify. You want to use numbers! Always present them in number form.
- How many bullets should I use?
  - This will depend on the information you are providing. Provide enough information to clarify your point, concisely. Leave out unnecessary details.



# **Resume Format**

# **Heading:**

(full name, address and phone number where you can easily be reached). Include a permanent address, phone number, and a professional email address. Information should always be current.

# Example:

# CARL S. FORWARD 1234 Springdale Road, Austin, TX 78721 (512) 123-4567, CForward@outlook.net

# **Education:**

Start with the university, college, or certificate program at which you are currently enrolled. You will also include your:

- City & State where the school is located
- Most recent degree or certificate program, Date of graduation
- Complete title of all majors, minors, licenses, and certifications
- Cumulative GPA can also add major GPA if higher than cumulative GPA

# Example:

Texas State University, San Marcos, TX Bachelor of Science in Psychology, Minor in Business, May 2020 Major GPA 3.60; Cumulative GPA: 2.91 Relevant Courses: Consumer Behavior, Sociology, Marketing Analytics I and II



# **Experience:**

- Include full-time, part-time, internship, volunteer and other experience. This is a listing of your paid and unpaid work experiences.
- List the most recent experience first. List the position, the place where you were employed (organization), location (city, state) and a concise description of what you did. Include dates you worked (Month, Year – Month, Year).
- In describing your responsibilities on the job, be specific and use active skills verbs such as "planned," "organized," "coordinated," "supervised" and "achieved."
- Use past tense verbs for past experiences and present tense verbs for current experiences. You can use bullets to help facilitate a quick review of your resume.
- Volunteer experiences may be incorporated into Career Related Experience or listed separately under heading: Community or Volunteer Experience.

# Example:

Mindstream Media Group, Dallas, Texas

Social Analyst Intern, May 2019 - August 2019

- Reviewed new projects and social media campaigns using social media analysis, qualitative research, and quantitative projections.
- Communicated and collaborated with social media team and other departments to assess campaign needs.
- Managed document and spreadsheet workflow throughout the course of each campaign during the 3-month term.



# **Extracurricular Activities:**

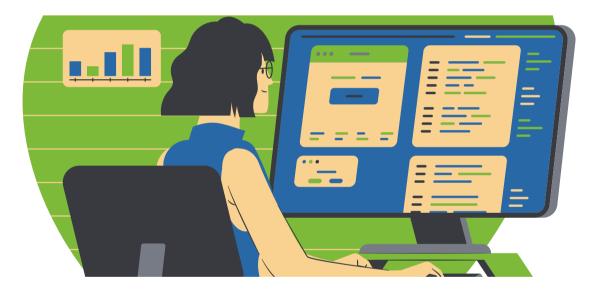
If you do not have much work experience, your extracurricular activities can also be listed to demonstrate what you do outside of school include (along with a description of what you do and any positions you hold) any - Clubs or Leadership Organizations, Sports, Volunteerism & Community Work, and/or Extracurricular Activities.

# Example:

### Texas State Innovation Club, San Marcos, Texas

Co-Chair, January 2019 - Present

- Served alongside other members to lead projects within the School of Journalism
- Led meetings and workshops for 25+ members of the Innovation Club, monthly.
- Collaborated with team members to start-up a communications podcast, creating new content and leading podcasts bi-monthly.



### Skills:

Highlight any relevant skills that may make you stand out! Include technical, hard, and soft skills.

### Example:

Advanced knowledge of Adobe Creative Suite, and Adobe Audition. Moderate knowledge of Salesforce, Hootsuite, and Google Analytics.

### Honors:

List any awards or honors you have received both in and outside of school

# **Resume Primer**

I. List any Academic Achievements given to you throughout your college career (or high school for recent high school graduates).

Are you in the Honors College, honors fraternities or societies? Have you been Dean's List or won ANY academic awards or distinctions?

Award Name and Year(s) Won:

 II. Student Involvement or Extracurricular Activities you have participated in during college (or high school for recent high school graduates), include positions you've held.
 For example: Women's Soccer Team, 2016-2018; Student Advertising Association, Member 2017-2019 & President 2019-2020.

Activity and Year(s) Participated:

III. Community Service you have done during the past 1-5 years (if you have many, focus on the more recent and/or relevant service opportunities).For example: Sunday Youth Group Volunteer, 2016-2018; Habitat for Humanity Build, March 2019. Project or involvement and Month(s)/Year(s): IV. Work & Internship Experience during college and high school (if you have more than 3-4, focus on the more recent and/or relevant work opportunities).
For example: Dell Technologies, Summer 2018
Jobs/Internships and Month(s)/Year(s):

V. What other unique skills and experiences do you have? (Bilingual, study abroad experiences, technical skills, etc).

VI. Who are two professors/teachers, managers, or community leaders that can serve as a good reference for you?



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# **Action Verbs List**

# Skill: Analytical

Applyzod	Diagnosed	Interpreted	Reviewed
Analyzed	Evaluated	Interviewed	Solved
Clarified	Examined	Investigated	Summarized
Collected	Extracted	Located	Surveyed
Compared	Gathered	Organized	Systematized
Conducted	Identified	Researched	Tested
Critiqued	hachthicu	Researchea	resteu
Skill: Communication			
Addressed	Directed	Interpreted	Publicized
Authored	Drafted	Lectured	Recruited
Clarified	Edited	Marketed	Resolved
Communicated	Elicited	Mediated	Summarized
Composed	Explained	Moderated	Translated
•	Formulated	Negotiated	Wrote
Contacted	Influenced	Persuaded	
Convinced	Informed	Promoted	
Corresponded			
Skill: Creativity			
Acted	Developed	Instituted	Planned
Adapted	Directed	Integrated	Revised
Composed	Established	Introduced	Revitalized
Conceptualized	Fashioned	Invented	Shaped
Created	Founded	Modified	Solved
	Illustrated	Originated	
Customized	Initiated	Performed	
Designed			
Skill: Facilitation			
Adapted	Enabled	Individualized	Taught
Advised	Encouraged	Influenced	Trained
Coached	Evaluated	Informed	Tutored
Coached	Explained	Instructed	
communicated	Facilitated	Moderated	

Moderated

Persuaded

Stimulated

Facilitated

Focused

Guided

Coordinated

Developed

Educated

# **Skill: Financial**

Catalogued

Charted

Coded

Classified

Collected

Compiled

Administered Allocated Analyzed Appraised Audited	Balanced Budgeted Calculated Computed Developed	Estimated Forecasted Managed Marked Planned	Projected Reconciled Reduced Researched
Skill: Leadership Administered Advised Allocated Allowed Appointed Approved Assigned Authorized Chaired Coached	Delegated Designated Directed Educated Employed Empowered Enabled Encouraged Endorsed Enhanced	Facilitated Fostered Founded Guided Hired Influenced Instructed Interviewed Led Moderated	Monitored Motivated Officiated Recruited Sanctioned Supervised Trained
Skill: Management Administered Analyzed Assigned Attained Chaired Consolidated Contracted Coordinated	Delegated Developed Directed Enhanced Established Evaluated Executed Increased	Improved Initiated Instituted Managed Motivated Organized Planned Prioritized	Produced Recommended Reorganized Reviewed Scheduled Strengthened Supervised
Skill: Organizationa Arranged Assembled Budgeted Calculated	al Consolidated Dispatched Distributed Executed	Organized Prepared Processed Purchased	Set up Specified Standardized Systematized

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Recorded

Retrieved

Reviewed

Scheduled

Screened

Routed

Tabulated

Updated

Validated

Verified

Generated

Inspected

Maintained

Monitored

Operated

Implemented

### Skill: Problem-Solving

Augmented Customized Elevated Enlarged Extended Extracted Finalized	Generated Identified Interceded Invented Reduced Refined Reformed	Remodeled Repaired Restored Retrieved Revitalized Settled Solicited	Solved Streamlined Strengthened Supplemented Transformed
Skill: Support Advocated Aided Assessed Assisted Clarified Coached	Counseled Demonstrated Educated Encouraged Facilitated Familiarized	Guided Intervened Motivated Referred Rehabilitated Represented	Resolved Supported Volunteered



# Skill: Teamwork

Aided Assisted Collaborated Contributed

# Skill: Technical

Adapted Applied Assembled Built Calculated Computed Designed Developed Devised Engineered Fabricated Installed Cooperated Mediated

Maintained Operated Overhauled Programmed Remodeled Repaired Participated Partnered

Replaced Solved Studied Upgraded Utilized

### **CARL S. FORWARD**

1234 Springdale Road, Austin, TX 78721 (512) 123-4567, CForward@outlook.net

### **EDUCATION**

California State University San Bernardino, San Bernardino, CA Master of Social Work, Expected June 2020

California State University East Bay, Hayward, CA Bachelor of Arts in Psychology & Minor in Human Development, June 2017

### **EXPERIENCE**

#### School Social Work Intern

Hudson Elementary School District, CA

- Provide and evaluate the success of individual and group counseling sessions for students K- 8th.
- Plan and facilitate workshops and other learning opportunities for students, teachers and guardians.
- Provide referral linkage to outside resources within the community.
- Collaborate with administration, faculty, and support services.
- Assist in attendance related issues and help develop an attendance plan to address attendance concerns.

### AmeriCorps VISTA - Community Outreach & Mental Health Educator

#### North Texas Counseling Center, Rowlett, TX

- Evaluated current outreach plans, developed and implemented new outreach plans to inform people of WTCG services.
- Scheduled and delivered presentations to the community Created new collaborations with nonprofits.
- · Assessed current fundraisers while creating and implementing new fundraiser ideas.
- Helped raise over \$80,000 for this organization with fundraisers and events.
- Recruited and managed volunteers for all events.
- Gathered research regarding mental health and substance abuse for future grant projects Researched extensively on the Zero Suicide Initiative and the benefit of CBT for reducing suicide ideation.

### **LEADERSHIP & INVOLVEMENT**

#### **Camp Coordinator/ Swim Instructor**

#### Shadowglen Country Club, Hayward, CA

- Oversaw the daily activities of the camp and knew the whereabouts of all the campers.
- Assisted with hiring and scheduling of staff.
- Responsible for knowing, understanding, and training the staff about the TPC camp policies and emergency procedures.
- · Maintained program records including incident reports and daily attendance.

#### Student Athlete/Team Captain

Cal State East Bay Swim Team, Hayward, CA

- Dedicated 20+ hours a week of meetings, practice, travel, competition, study hall, and succeeding in the classroom.
- Volunteered in various areas around Alameda County.
- Worked closely with two other captains and the coaching staff.

### PROFESSIONAL SKILLS

Risk Assessment, Mental Health! Writing Appropriate IEP Goals, Tier 2 Behavior Plan, 2018 Counseling on Access to Lethal Means, HIPAA Training, Public Speaking (Toastmasters), Proficient in Microsoft Office including Excel and PowerPoint, Event Planning, and Volunteer Coordination

# August 2018 – Present

August 2017 - July 2018

#### November 2016 – June 2017

September 2013 – June 2017

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# CARL S. FORWARD

# **MARKETING ASSISTANT**

# **PERSONAL PROFILE**

I am a dedicated and high-performing marketing assistant with years of professional experience in supporting the development of marketing campaigns.

# ACCOMPLISHMENTS

 Outstanding Marketing Employee of the Year 2019 Awardee, ZimCore Marketing Hubs Excellent Marketing Assistant Certificate, Eikotoi Solutions, Inc.

# **CONTACT INFORMATION**

Mobile: 123-456-7890 Email: hello@reallygreatsite.com LinkedIn: @reallygreatsite Address: 123 Anywhere Street, Any City, State, Country 12345

# WORK BACKGROUND

### **Marketing Assistant**

ZIMCORE MARKETING HUBS, 2018-PRESENT

- Conceptualizes unique marketing campaigns for brands
- Monitors effectiveness of marketing strategies
- $\boldsymbol{\cdot}$  Works closely with the creative and strategy teams

### **Marketing Intern**

### EIKOTOI SOLUTIONS, INC., 2017-2018

- Researched consumer preferences and digital trends
- Maintained the clients' social media presence
- Accomplished daily responsibilities and tasks

# ACADEMIC BACKGROUND

### **University of Quarkcove**

BACHELOR OF SCIENCE IN MARKETING, 2012-2016

- Consistent Dean's Honor Lister
- Vice President of the Young Entrepreneurs' Organization
- Secretary of the Student Council
- Member of the Quarkcove Radio

### Winshire Academy

COMPLETED SECONDARY EDUCATION, 2008-2012

- Academic Excellence in English and Science
- Staff Member of the Student Government
- Secretary of the Entrepreneurs' Club
- Contributor of the Winshire Post

# **MY REFERENCES**

Leonard Smithson, Marketing Director (123) 456 7890 | hello@reallygreatsite.com Indira Patil, Marketing Manager (123) 456 7890 | hello@reallygreatsite.com

# Carl S. Forward

### **PERSONAL HISTORY**

I am a creative director who has been leading a team of creatives for over three years. I am dedicated to achieving the best vision for a campaign.

### **SKILLS AND ABILITIES**

 Strong grasp of advertising creative process
 Great communication skills for interacting with clients and agency team
 Motivated team leader

### **CONTACT INFO**

Address: 123 Anywhere St., Any City, State, Country 12345

Phone: (123) 456-7890

Email: hello@reallygreatsite.com

Website: www.reallygreatsite.com

### AWARDS & ACHIEVEMENTS

Best New Young Writers
Award, Kelyan State
University 2013
Marketing Excellence
Award, Rujae & Barts 2019
Creative Lead Award, Rujae
& Barts 2020

### WORK EXPERIENCE

CREATIVE DIRECTOR Rujae & Barts | April 2020 - present

- Manages agency creative team
- Handles creative aspects of major client campaigns
- Provides support to junior creatives
- Tracks creative team's performance

#### SENIOR COPYWRITER Rujae & Barts | January 2016 - April 2020

- Created copy for major ad campaigns
- Worked with art director and designers to form campaign ideas
- Provided changes and edits based on client notes

### **EDUCATION & TRAINING**

#### UNIVERSITY OF KELYAN Master's in Communication | Graduated May 2015

- Specialized in Communications Management and Leadership

- Graduate student TA for Advanced Techniques in Copywriting
- Student assistant, College of Marketing

#### KELYAN STATE UNIVERSITY BFA Creative Writing | Graduated June 2013

- Graduated Class of 2013, Magna Cum Laude
- Editor in Chief, The Kelyan Herald, 2012 to 2013

- Student reviewer, Kelyan Richfields Journal, 2011 to 2012

# **External Resources**

# Austin Community College

- Career Essentials Guide
- Resume Guide

# Texas A&M University

- Career Center Guide
- Resume Writing Checklist

# **Texas State University**

- Resume Guide
- Crafting a Curriculum Vitae

# University of Texas at Austin

- Career Planning for Success
- Resume Guide
- Cover Letter Guide
- <u>Crafting a Curriculum Vitae</u>

# Sample Resumes

- <u>Chronological Resumes</u>
- Curriculum Vitae

# References

- <u>Tips from Balanced Careers</u>
- Texas A&M Career Guide Page 27

